- Challenge: fragmented processes and paper trails slow audits
- Solution: Bay + SaaS workflows capture/verify evidence at the edge
- Why it works: evidence-first design, role-based prompts, export packs

- Pass rate ↑ via standardized checks & DVIR close-outs
- Prep time ↓ with one-click audit packets and traceability
- Visibility: readiness index + KPI dashboards by site
- Scale: start Lite → Standard → Pro as sites grow

- Week 1: scope + success criteria
- Week 2–3: install Bay Lite + onboarding
- Week 4: KPI review; standardize or scale to Pro